BELL POTTER

Speculative

See key risks on page 5
Speculative securities may not be suitable for Retail clients

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AML3D (AL3)

Acceleration in contract wins expected

Recommendation

Buy (unchanged)

Price

\$0.285 Valuation

\$0.40 (previously \$0.35)

Risk

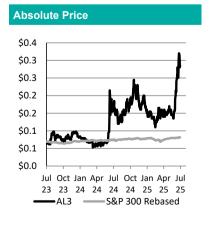
Speculative

Sector

Capital Goods

| Expected Return | |
|------------------------|-----------------|
| Capital growth | 41.7% |
| Dividend yield | 0.0% |
| Total expected return | 41.7% |
| Company Data & Ratios | |
| Enterprise value | \$124.2m |
| Market cap | \$154.5m |
| Issued capital | 542.1m |
| Free float | 99% |
| Avg. daily val. (52wk) | \$0.7m |
| 12 month price range | \$0.11 - \$0.34 |

| Price Performance | | | | | | | |
|-------------------|-------|-------|-------|--|--|--|--|
| | (1m) | (3m) | (12m) | | | | |
| Price (A\$) | 0.16 | 0.15 | 0.16 | | | | |
| Absolute (%) | 83.87 | 96.55 | 83.87 | | | | |
| Rel market (%) | 81.31 | 85.02 | 74.50 | | | | |



Cash result ahead of expectations

AL3 delivered a better-than-expected cash flow result in Q4 and for the full-year based on increased customer receipts (Q4 \$2.9m, +77% vs pcp). The company recorded an operating cash outflow of -\$2.9m (vs BPe -\$4.5m), investing cash outflow of -\$2.1m (vs BPe -\$2.1m) and financing cash inflow of \$27.7m (vs BPe \$27.9m). The company has a cash balance of \$30.3m (vs BPe \$29.0m) at 30-Jun-25 and is well funded to execute its growth plans, including doubling its manufacturing capacity in the US, expanding into Europe and investing further in R&D.

Operational highlights

Key operational highlights during the quarter include the official opening of US manufacturing and technology centre in Ohio, Frederick Stefany joining the US Board, the commissioning of the custom ARCEMY System at Austal USA and entry into the UK defence sector with alloy test contract with MoD prime supplier BAE systems.

Acceleration in contract wins expected

AL3 expects an "acceleration in US Defence contract wins in the second half of calendar 2025" based on the LOI from the US Navy outlining a \$150 - \$200 million opportunity to support the Marine Industrial Base and the passing of the Trump administrations 'Big Beautiful Bill,' which is expected to expedite US Government funding for the US Navy MIB.

Investment View: Retain BUY (Spec.), Valuation \$0.40

We have updated our cash flows and working capital forecasts in-line with the result but we have made no major changes to our key estimates in FY26 and beyond. The highlight of the update was the anticipated acceleration in US Defence contract wins in the second half of calendar 2025. In response to the expected uplift in sales and strong cash position, we have reduced our WACC to 9.5% and increased the multiple in our EV/revenue valuation to 9.0x. Our updated valuation of \$0.40 is a >30% premium to the current share price so we retain our BUY (Spec.) recommendation.

| Earnings Forecast | | | | | | | | |
|---------------------------|------|-------|-------|-------|--|--|--|--|
| Year End 30 Jun | FY24 | FY25e | FY26e | FY27e | | | | |
| Revenue (\$m) | 7.3 | 8.1 | 18.5 | 32.7 | | | | |
| EBITDA (Underlying) (\$m) | -3.3 | -5.3 | -1.5 | 4.2 | | | | |
| NPAT (Underlying) (\$m) | -4.2 | -6.1 | -2.5 | 2.3 | | | | |
| NPAT (Reported) (\$m) | -4.2 | -6.1 | -2.5 | 2.3 | | | | |
| Underlying EPS (cps) | -1.6 | -1.3 | -0.5 | 0.4 | | | | |
| EPS growth (%) | NM | NM | NM | NM | | | | |
| PE (x) | NM | NM | NM | 67.9 | | | | |
| EV/EBITDA (x) | NM | NM | NM | 29.3 | | | | |
| FCF Yield (%) | NM | NM | NM | NM | | | | |
| Dividend (¢ps) | 0.0 | 0.0 | 0.0 | 0.0 | | | | |
| Yield (%) | 0.0% | 0.0% | 0.0% | 0.0% | | | | |
| Franking (%) | NM | NM | NM | NM | | | | |
| ROE(%) | NM | NM | NM | 7.3% | | | | |

SOURCE: BELL POTTER SECURITIES ESTIMATES

SOURCE: IRESS

Forecast and Valuation Changes

No major changes to forecasts

We have updated our cash flows and working capital forecasts in-line with the result but we have made no major changes to our key estimates in FY26 and beyond.

We continue to forecast FY25 revenue of \$8.1m, an EBITDA loss of \$(5.3)m and a net loss of \$(6.1)m.

In-line with management expectations of an "acceleration in US Defence contract wins in the second half of calendar 2025" we forecast significant revenue growth in both FY26 (+129%) and FY27 (+77%).

A summary of the changes in our key forecasts is shown below.

| Figure 1 - Changes in key forecasts | | | | | | | | |
|-------------------------------------|-------|-----------|-------|-----------|-------|-----------|--|--|
| Year end 30 Jun | FY25e | Change | FY26e | Growth | FY27e | Growth | | |
| Total revenue (A\$m) | 8.1 | no change | 18.5 | no change | 32.7 | no change | | |
| EBITDA | -5.3 | no change | -1.5 | no change | 4.2 | no change | | |
| NPAT | -6.1 | no change | -2.5 | no change | 2.3 | no change | | |
| Diluted EPS | -1.3 | no change | -0.5 | no change | 0.4 | no change | | |
| DPS | 0.0 | no change | 0.0 | no change | 0.0 | no change | | |

SOURCE: BELL POTTER SECURITIES ESTIMATES

14% increase in valuation to \$0.40

We have updated each methodology used in the determination of our valuation for the earnings changes as well as market movements and time creep.

In response to the expected uplift in sales and strong cash position, we have reduced our WACC to 9.5% and increased the multiple in our EV/revenue valuation to 9.0x.

The change in each methodology and the impact on our valuation is shown below.

Figure 2 - Change in methodologies and impact on valuation Old (as at 07-July-25) New (as at 24-Jul-25) Valuation Price Valuation Price per share target per share weighting target Methodology DCF 0.39 50% \$ 0.20 0.44 50% \$ 0.22 EV/ Revenue \$ 0.31 50% \$ 0.16 0.37 50% \$ 0.18 0.35 0.40

SOURCE: BELL POTTER SECURITIES ESTIMATES

AML3D (AL3)

Introduction to AML3D

AML3D is a welding, metallurgical science, robotics, and software business, which produces automated 3D printing systems that utilise Wire Additive Manufacturing technology (WAM) to produce metal components and structures. WAM is particularly useful for the printing of complex industrial parts for the defence, oil & gas and aerospace industries.

Investment Thesis

We currently have a BUY (Spec.) recommendation on AL3. Our investment thesis is based on:

- Valuation: Our current valuation for AL3 is \$0.40, which represents a >30% premium
 to the current share price. We believe AL3 is at an inflection point, with accelerating
 demand from the US defence industrial base driving a material increase in system
 sales over the next 3-years. AL3's current valuation does not yet reflect the
 anticipated jump in sales, with the company trading well below the value of
 comparable AM companies, such as TTT.
- Disrupting traditional manufacturing methods: AL3's WAM technology has key
 advantages compared to traditional casting and forging methods and is highly
 adaptable to any weldable material, having been tested on over 30 feed stocks,
 including aluminium, titanium, copper, and nickel alloys as well as steel and stainless
 steels. Compared to traditional methods, AL3's ARCEMY systems build certifiable
 metal parts harder, faster, stronger and with a lower carbon footprint.
- Rapid adoption of AM in US Defence market presents major opportunity: The US defence industrial base faces major capacity issues and currently lacks the ability to meet its own production targets. In response, the US DoD has identified additive manufacturing as pivotal to boosting capacity by cutting down manufacturing timelines of key parts. AL3 has established strong relationships with the US Navy and BFA, with the receipt of a Letter of Intent from the US Navy identifying AL3 as key contributor to the rapid adoption of AM into the US defence industrial base.

Key Risks

Key downside risks to our estimates and valuation include (but are not limited to):

- Market Resistance to New Technology: AML3D's WAM technology faces the
 challenge of disrupting established manufacturing practices (machining, casting,
 forging). Existing investments in traditional methods and the novelty of wire arc
 additive manufacturing may hinder widespread adoption. Significant effort is needed
 to educate the market on the technology's benefits.
- Technical Risk: Continuous R&D is crucial for staying competitive and scaling the technology, but success is not guaranteed. Failure to overcome technical hurdles, accurately predict costs, or meet development timelines could negatively impact the company.

AML3D as at 24 July 2025

RecommendationBuy, SpeculativePrice\$0.285Valuation\$0.40

| Profit & Loss (A\$m) | FY23 | FY24 | FY25e | FY26e | FY27e | AML3D Limited | | | | Veer | End 30 Jui |
|--|-------------|-------------|--------------|-------------|---------------|------------------------------|---------|-------|------------|--------|-----------------------|
| Year Ending 30 June | F125 | F124 | F1256 | F1200 | F12/6 | Share Price: | \$0.285 | V | aluation: | Tear | \$0.4 |
| Revenue | 0.6 | 7.3 | 8.1 | 18.5 | 32.7 | No. of issued shares (m): | 542.1 | | arket cap: | | \$154.5n |
| Change % | -68.5% | 1054.6% | 10.3% | 128.8% | 76.7% | NO. Of Issued Stiales (III). | 342.1 | | arket cap. | | ψ10 4 .011 |
| Cost of sales | (0.3) | (2.7) | (2.4) | (5.2) | (8.8) | | | | | | |
| Gross Profit | 0.3 | 4.6 | 5.7 | 13.3 | 23.8 | | | | | | |
| Gross margin % | 48.0% | 62.6% | 70.0% | 72.0% | 73.0% | | | | | | |
| oroso margin yo | 10.070 | 02.070 | 70.070 | 12.070 | 70.070 | Valuation Ratios | FY23 | FY24 | FY25e | FY26e | FY27e |
| Expenses (excl. D&A, int.) | (4.8) | (7.5) | (10.9) | (14.8) | (19.6) | Underlying Basic EPS (cps) | (2.7) | (1.7) | (1.3) | (0.5) | 0.4 |
| | | | | | | Underlying Diluted EPS (cps) | (2.5) | (1.6) | (1.3) | (0.4) | 0.4 |
| EBITDA | (4.8) | (3.3) | (5.3) | (1.5) | 4.2 | EPS growth (%) | NM | NM | NM | NM | NN |
| Depreciation and amortisation | (0.7) | (0.8) | (0.8) | (1.0) | (1.1) | PE(x) | NM | NM | NM | NM | 67.9 |
| EBIT | (5.5) | (4.1) | (6.0) | (2.4) | 3.2 | EV/Sales (x) | 195.8 | 17.0 | 15.4 | 6.7 | 3.8 |
| Net interest benefit/(expense) | 0.0 | (0.0) | (0.0) | (0.0) | (0.0) | EV/EBITDA (x) | NM | NM | NM | NM | 29.3 |
| Pre-tax profit | (5.4) | (4.2) | (6.1) | (2.5) | 3.1 | EV/EBIT (x) | NM | NM | NM | NM | 39.4 |
| Income tax benefit/(expense) | - | - | - | - | (0.8) | FCF per share | (1.6) | (0.7) | (1.0) | (1.5) | (1.6 |
| Underlying NPAT | (5.4) | (4.2) | (6.1) | (2.5) | 2.3 | FCF yield % | NM | NM | NM | NM | NN |
| Abnormals (impairment reversal, etc.) | - | - | - | - | - | NTA per share (\$ps) | 0.03 | 0.03 | 0.06 | 0.05 | 0.06 |
| Reported NPAT | (5.4) | (4.2) | (6.1) | (2.5) | 2.3 | P/NTA (x) | 9.7 | 10.8 | 4.8 | 5.2 | 4.8 |
| | | | | | | Book value (\$ps) | 0.03 | 0.03 | 0.06 | 0.05 | 0.06 |
| Cashflow (A\$m) | FY23 | FY24 | FY25e | FY26e | FY27e | Price/Book (x) | 9.7 | 10.8 | 4.8 | 5.2 | 4.8 |
| EBITDA | (4.8) | (3.3) | (5.3) | (1.5) | 4.2 | DPS (cps) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| (-) Change in working capital | (0.6) | (1.6) | (2.1) | 4.0 | 10.3 | Franking % | NM | NM | NM | NM | NN |
| Gross cash flow | (4.2) | (1.7) | (3.2) | (5.4) | (6.0) | Payout ratio % | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Income tax refunded/(paid) | - | - | - | - | (0.8) | Dividend Yield % | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Operating cash flow | (3.6) | (1.8) | (3.2) | (5.5) | (6.8) | | | | | | |
| Payments for PPE | (0.1) | (0.9) | (2.1) | (2.6) | (1.6) | | | | | | |
| Other | - | - | - | - | - | | | | | | |
| Investing cash flow | 0.0 | (0.9) | (2.1) | (2.6) | (1.6) | | | | | | |
| Net Proceeds from issue of shares | 5.7 | 6.4 | 28.0 | - | - | Performance Ratios | FY23 | FY24 | FY25e | FY26e | FY27e |
| Net proceeds of borrowings | - | - | - | - | - | EBITDA Margin (%) | NM | NM | NM | NM | 13.0% |
| Repayment of borrowings | (0.2) | (0.2) | (0.2) | 0.0 | 0.0 | EBIT Margin (%) | NM | NM | NM | NM | 9.6% |
| Dividends | - | - | - | - | - | NPAT Margin (%) | NM | NM | NM | NM | 7.1% |
| Other | - | - | - | - | - | Net debt/(cash) | (4.4) | (7.6) | (30.3) | (22.2) | (13.7 |
| Financing cash flow | 5.2 | 5.9 | 27.9 | - | - | ROE(%) | NM | NM | NM | NM | 7.3% |
| Net change in cash | 1.6 | 3.3 | 22.5 | (8.1) | (8.5) | | | | | | |
| Cash at start of period | 2.9 | 4.5 | 7.8 | 30.3 | 22.3 | | | | | | |
| Exchange rate impact | - | - | - | - | - | | | | | | |
| Cash at end of period | 4.5 | 7.8 | 30.3 | 22.3 | 13.8 | | | | | | |
| 5.1 AL | ED/00 | | | T7/00 | - T. (a- | | | | | | |
| Balance Sheet (A\$m) | FY23 | FY24 | FY25e | FY26e | FY27e | | | | | | |
| Cash and cash equivalents Trade and other receivables | 4.5 | 7.8 | 30.3 | 22.3 | 13.8 | | | | | | |
| | 0.6 | 2.8 | 1.6 | 3.7 | 9.8 | | | | | | |
| Inventories | 1.0 | 1.7 | 1.5 | 3.7 | 8.2 | | | | | | |
| PPE Intensibles | 2.2 | 2.5 | 3.8 | 5.5 | 6.0 | | | | | | |
| Intangibles | 0.0 | 0.1 | 0.1 | 0.1 | 0.1 | | | | | | |
| Right-of-use assets | 0.2 | 1.8 | 1.8 | 1.8 | 1.8 | | | | | | |
| Other Total accepts | 0.3 | 0.7 | 0.7 | 0.7 | 0.7 | | | | | | |
| Total assets | 8.8 | 17.3 | 39.8 | 37.7 | 40.4 | | | | | | |
| Trade and other payables Lease liabilities | 0.5 0.2 | 1.3 2.0 | 1.9 2.0 | 2.3 2.0 | 2.6 2.0 | | | | | | |
| Lease liabilities Borrowings | 0.2 | 0.2 | 0.1 | 0.1 | 0.1 | | | | | | |
| Other | 1.1 | 3.9 | 3.9 | 3.9 | 3.9 | | | | | | |
| | | | | | | | | | | | |
| Total liabilities | 1.9 | 7.4 | 7.9 | 8.3 | 8.6 | | | | | | |
| Net Assets Share capital | 6.9 | 10.0 | 32.0 61.0 | 29.5 | 31.8 | | | | | | |
| Share capital Other reserves | 26.3 0.7 | 33.0 1.3 | 61.0 | 61.0 1.3 | 61.0 | | | | | | |
| Accumulated losses | (20.1) | (24.3) | 1.3 (30.4) | (32.8) | 1.3 (30.5) | | | | | | |
| | (70 T) | 174.51 | 1.301.41 | | | | | | | | |

SOURCE: BELL POTTER SECURITIES ESTIMATES

Recommendation structure

Buy: Expect >15% total return on a 12 month view. For stocks regarded as 'Speculative' a return of >30% is expected.

Hold: Expect total return between - 5% and 15% on a 12 month view

Sell: Expect <-5% total return on a 12 month view

Speculative Investments are either start-up enterprises with nil or only prospective operations or recently commenced operations with only forecast cash flows, or companies that have commenced operations or have been in operation for some time but have only forecast cash flows and/or a stressed balance sheet.

Such investments may carry an exceptionally high level of capital risk and volatility of returns.

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Disclosure: Bell Potter Securities acted as Joint Lead Manager of AL3's \$30m capital raising in December 2024 and received fees for that service.

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